



THIRD SECTOR
New England

CONSULTING SERVICES



“At strategic growth moments, Project Hope turns to TSNE for exposure to cutting edge thinking in the sector, for consultation and facilitation that holds mission and core values sacred while challenging us to the exploration of new strategic and effective means into a future that beckons us.”

Margaret Leonard, LSA
Executive Director
Project Hope

Third Sector New England builds the knowledge, power and effectiveness of nonprofits through various programs and services. Through our consulting practice, we help organizations improve their program results and better support the communities that they serve.

Providing Services for Today's Challenges

TSNE provides high quality consulting services to help organizations address the day-to-day and long-term challenges that face today's nonprofit community. TSNE's consultants provide services that include assessment, strategic planning, facilitation, and staff and board leadership development. Our services also include building constituent involvement, program design and custom designed training. Additionally, TSNE affiliates augment our consulting practice with financial, human resource, technology and fund development expertise. We work primarily with clients in Massachusetts and Rhode Island and have the capacity to serve clients throughout New England.

Enhancing Capacity

TSNE consulting services are grounded in developing the capacity of nonprofit organizations by supporting the people who make up those organizations. As a result of their partnership with TSNE consulting services, client organizations can:

- Enhance their managerial capacity
- Strengthen their infrastructure
- Clarify and sharpen their mission focus
- Capture the impact of their programs through improved, meaningful evaluation
- Develop specific skills and capacities through custom designed trainings
- Plan effectively for their future, including deepening their capacity to be nimble in today's quickly changing world

Lincoln Plaza
89 South Street
Suite 700
Boston, MA 02111-2670

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tel

617.523.6565

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fax

617.523.2070

•

info@tsne.org

www.tsne.org

TSNE's consulting services are grounded in the following principles of practice:

Capacity Building: TSNE consultants work with organizations on a personal, organizational and systemic level. We help make visible the interplay among the three to ensure that a continuum of both management and adaptive capacity building is supported through our services. Our focus is not on building the “best institution” but on assisting nonprofits and the people that create and sustain them (leaders, staff, constituents, community members) to meet their mission. This calls for a full-systems approach.

Systems approach: TSNE consultants consistently assess the internal and external systems to provide a framework for the consultative process that is results driven and flexible enough to respond to rapid changes in the environment.

Reflective practice: Our consultants are reflective practitioners with both the client organizations and within the consulting practice, emphasizing continuous learning, skills and human development.

Partnering: TSNE partners with client organizations at the systems level to help them reach their highest intentions, particularly in regards to active democracy and constituent involvement.

Transparency: We make a commitment to our clients that our consulting practice can always clearly define what is being done, why it is being done and what they can expect for the end results.

Integrity: TSNE's consultants hold themselves accountable to mutually agreed upon processes and outcomes with each client and with the practice as a whole.



“The consulting work provided by TSNE for our organization has been invaluable — it has been like a guiding light, helping us to look beyond the initial obstacles that were holding us back from reaching our potential as a team. At the same time, it has provided the support that we needed to realize that the organizational development work we want to do takes time, and includes setbacks that can be worked through.”

*Deb DeBare, Executive Director
Rhode Island Coalition Against Domestic Violence*

For more information about TSNE consulting services, contact:

Heather Harker, Director
Consulting Services
hharker@tsne.org

About TSNE

TSNE builds the knowledge, power and skills of nonprofit organizations through publications like the *Nonprofit Quarterly* and the *Executive Directors Guide*, and we provide a home for nonprofits in the NonProfit Center and through fiscal sponsorship. We are also strengthening the sector through our Mission Effectiveness Program, comprised of Consulting Services, the Executive Transition Program, the Nonprofit Workout Training and Conference series, and two grant programs — the Diversity Initiative and the Capacity Building Fund. Our overall goal is to help fellow nonprofits enhance their ability to adapt to changing conditions in pursuit of meeting their mission.

