The Challenge: Under-resourced nonprofit groups are struggling to build BIPOC-led coalitions, movements, organizations, and social enterprises needed to maximize impact and obtain the funding and affordable, culturally-proficient administrative services needed to sustain and scale services.

Our Solution: Reimagine fiscal sponsorship as a means to provide the critical foundational financial management, human resources, and legal supports needed to successfully impact systemic racism and strengthen our communities.

Emerging Practice #1: Provide integrated and culturally aligned services
- Assess if your organization values or mission statement aligns with the organization’s risk criteria.
- Understand who in your organization is involved in risk assessment and mitigation. Develop the tools to keep everyone aware of any concerns or challenges that arise and consider how risk assessment is evaluated in any initial intake assessment.
- Consider building cross-sector partnerships with funders, businesses, and other partners to provide meaningful opportunities and/or changes to existing ones.
- Understand the pace and style of communication both organization to organization and across sectors, and respond to those specific needs. This can be through information sessions, rounds tables, or review processes. Are the criteria clearly defined and usable?
- Make sure your fiscally sponsored programs are aware of new opportunities and/or changes to existing ones.

Emerging Practice #2: Build an organizational culture that centers relationship building and mutual learning
- Consider using an integrated cross-functional team of staff with one staff member serving as project manager for each organization.
- Streamline your service delivery model with options such as one fee structure that allows you to offer additional services without increasing your headcount.
- Consider a thorough intake process and 360-degree inquiry to help identify when an organization needs to shift priorities or refer clients.
- Do you offer networking opportunities for fiscally sponsored programs to connect with each other and other partners to provide meaningful opportunities and/or changes to existing ones.

Emerging Practice #3: Use cross-functional service delivery models
- Develop rate scales or structures that allow you to offer additional services without increasing your headcount.
- Consider building cross-sector partnerships with funders, businesses, and other partners to provide meaningful opportunities and/or changes to existing ones.
- Design and assess risk management program to ensure it is effective and efficient.
- Consider developing your organization’s risk criteria.

Emerging Practice #4: Develop and leverage external partnerships
- Understand what municipal services are available to support grassroots organizations. This could be through information sessions, rounds tables, or review processes. Are the criteria clearly defined and usable?
- Make sure your fiscally sponsored programs are aware of new opportunities and/or changes to existing ones.
- Develop and leverage external partnerships to complement and supplement current service offerings by grassroots groups.

Emerging Practice #5: Experiment with revenue models that allow for integrated fiscal sponsorship and capacity building services
- Consider if your organization values or mission statement aligns with the organization’s risk criteria.
- Understand who in your organization is involved in risk assessment and mitigation. Develop the tools to keep everyone aware of any concerns or challenges that arise and consider how risk assessment is evaluated in any initial intake assessment.
- Consider building cross-sector partnerships with funders, businesses, and other partners to provide meaningful opportunities and/or changes to existing ones.
- Develop new and leverage existing external partnerships to cultivate a network of capacity providers with similar mission and values.

Emerging Practice #6: 6 Ways to Reimagine Fiscal Sponsorship
- 1. Assess your organizations values or mission statement. What do you value as an organization? What are your values?
- 2. Build an organizational culture that centers relationship building and mutual learning.
- 3. Use cross-functional service delivery models.
- 4. Develop and leverage external partnerships.
- 5. Experiment with revenue models that allow for integrated fiscal sponsorship and capacity building services.
- 6. Use flexible criteria, multiple layers of assessment, and regular check-ins with organizations to determine and mitigate risk.

READ THE FULL REPORT AT: tsne.org/reimagining-fiscal-sponsorship-report